

Compusearch

# FedConnect

Bridging the Gap between Federal Agencies and Vendors



*Nearly every step of the acquisition process has been automated.  
FedConnect now brings vendors into the loop.*

## Successful Acquisition Revolves Around Complex Interactions Between Agencies and Vendors

*Most acquisition systems focus on managing transactions but never address how to incorporate interactions with vendors as part of the automated process.*

Each year, agencies struggle with how to keep records of vendor responses, emails, faxes, phone calls, and letters from slipping through the cracks. Much of this information is still stored in paper files and never makes it into their acquisition systems as part of the final electronic procurement records. Data that is captured must be manually recorded and processed.

FedConnect bridges the gap in the electronic acquisition process by helping agencies to efficiently capture and manage both transactions and interactions with vendors in a structured and secure environment.

## FedConnect Builds on FedBizOpps

FedConnect is the perfect complement to FedBizOpps to complete an electronic, federalized acquisition process. Now your post to FedBizOpps directs respondents to FedConnect to complete the acquisition cycle. FedConnect offers:

- Bi-Directional Communication
- Ability to Include Attachments
- Complete Audit Trail of All Activity
- Electronic Submission of Response Directly to Acquisition System
- Electronic Acknowledgements
- Ability to Build Response/Award Teams
- Public and Directed Communication

**FedConnect is FREE  
for Vendors and  
Available 24/7**

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# FedConnect Bridges the Gap B

## Streamline Vendor Interaction

*FedConnect streamlines and captures vendor interaction within the existing acquisition architecture to better manage vast numbers of vendors and contract vehicles.*

## Reduce the Steps in the Acquisition Cycle

When integrated with an existing acquisition system like Compusearch's PRISM, FedConnect provides a direct pipeline from agencies to vendors and reduces steps in the acquisition cycle by eliminating the need to re-key data from vendor responses or to manually maintain records of vendor interactions.

## Deliver More Efficient Interactions

FedConnect provides bi-directional, fully auditable communication between agencies and vendors including an unlimited number of supporting attachments. FedConnect also supports public or group targeted announcements, and tracks when they are read.

## Provide Single Face to Industry

FedConnect is a full-service web portal that offers a one-stop location where vendors can search opportunities, submit responses, and receive awards. Opportunities can be directed to a specified list of vendors or made available publicly.

## Minimize IT Overhead

As a central portal, FedConnect fits easily into an agency's existing architecture and places little or no burden on IT resources. There are no hardware, infrastructure, or staffing costs for the agency. FedConnect is located outside an agency's firewall, minimizing risks to internal agency systems.



## Control Vendor Communication and Data Exchanges

*FedConnect provides control over vendor communication and data exchanges, increasing the accuracy of acquisition documentation and building auditable transaction records – all within a secure environment.*

## Capture All Interactions

FedConnect captures and maintains a complete record of all vendor interaction and stores it within the electronic acquisition folder for a more complete and accurate record.

## Gain Visibility and Auditability

FedConnect makes the acquisition process more transparent, with greater visibility to interested parties. The fully accessible audit trail minimizes the risk of project delays and cost overruns due to vendor protests and challenges.

*For information on how to begin using FedConnect*

**www.fedconnect.gov**

# Between Agencies and Vendors



## Manage Contractor Relationships

*FedConnect helps agencies manage contractor relationships throughout the acquisition cycle.*

- Pre-Acquisition
- Solicitation
- Bid Evaluation
- Award
- Contract Delivery
- Deliverables Tracking
- Contract Closeout

## Standardize Communication

All vendor-government communication is standardized and facilitated through FedConnect, creating a secure auditable communication trail across the acquisition lifecycle, including post-award.

## Achieve Acquisition Goals

*FedConnect enhances the ability to achieve federal competitive, socio-economic, and performance goals while supporting program mission acquisition mandates.*

### Increase Competition

As a one-stop solution for interacting with multiple government agencies, FedConnect can increase the number of vendors viewing each opportunity.

### Achieve Socio-economic Goals

Use FedConnect's directed capability to reach out to vendors who qualify for special socio-economic incentives, increasing participation and improving the ability to achieve annual goals.

### Meet Performance Objectives

FedConnect helps expedite the acquisition process in a controlled manner to more effectively achieve performance objectives.

### Realize Strategic Sourcing

Contract officers are responsible for ensuring best value on federal acquisitions and for meeting OMB-mandated strategic sourcing plans. FedConnect helps agencies build and manage stronger, more effective relationships with their strategic suppliers.

### Improve Contract Performance

FedConnect helps you improve project performance by enabling interactions around milestones and change orders, deliverables tracking, and invoice submissions, resulting in improved management, more efficient issue resolution, and reductions in erroneous or late payments.

## Now fully integrated with **PRISM** The Federal Acquisition Solution

Developed by Compusearch, PRISM is the only solution specifically designed to meet the demanding requirements of federal acquisition.

PRISM is not a business modeling program or a commercial purchasing system trying to adapt to the federal space. It is a true federal acquisition management solution.

PRISM manages every aspect of acquisition for federal agencies. From requisitioning to closeout, PRISM guides procurement professionals through the acquisition process, minimizing data entry and maximizing efficiency through electronic routing, workflow, and workload management.

In addition, PRISM provides solutions that guide infrequent users and increase accessibility to contract catalogs.

Together, FedConnect and PRISM are the most powerful and complete acquisition solution available on the market.

**For a free demonstration,  
call 703.481.3699 or  
visit [www.compusearch.com](http://www.compusearch.com).**

## Ask us how you can use FedConnect to manage specific challenges such as:

- Issuing Orders Against Multi-Award Contracts
- Tracking Deliverables
- Supporting Grants Processes

For more information, contact Compusearch Sales at 703.481.3699.

# connect.net

**Compusearch Solutions  
Available on GSA Schedule  
GS-35F-0585J**

# Compusearch

*The Surest Path to Acquisition System Success*

***We know what you are trying to achieve.  
We understand your federal processes.  
We have the right solution.***

For 25 years, Compusearch has worked with federal acquisition professionals to develop the most comprehensive suite of acquisition management tools and services available in the federal market space.

From the very beginning, Compusearch has pioneered and set industry standards. Compusearch was the first to develop a fully searchable, electronic FAR, the first to offer comprehensive contract management based on federal standards, the first to integrate with FPDS-NG, and the first to provide real-time access to CCR as part of a COTS solution. Compusearch continues to be the innovator in providing flexible systems to meet the changing needs of federal acquisitions.

Compusearch's success can be most directly attributed to the close working relationship we have maintained with the federal community. ***Quite simply, we listen.*** In fact, much of our product design and service offerings come about as a direct result of input from the PRISM Federal User Group, an agency-chaired and -directed organization.

Today, Compusearch solutions and services are used by more than 75 federal organizations across the civilian, defense, intelligence and public sectors.

For more information call us at 703-481-3699 or visit:  
[www.compusearch.com](http://www.compusearch.com)



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**Here are just a few of the agencies who rely on Compusearch solutions:**

Department of Agriculture  
Department of Defense  
Department of Energy  
Department of Health and Human Services  
Department of Homeland Security  
Department of the Interior  
Department of Justice  
Department of Transportation  
Department of the Treasury  
Environmental Protection Agency  
International Broadcasting Bureau  
International Trade Commission  
Library of Congress  
National Aeronautics and Space Administration  
National Archives and Records  
National Credit Union Administration  
National Geospatial-Intelligence Agency  
Small Business Administration  
Social Security Administration  
US Agency for International Development  
United States Postal Service  
US Railroad Retirement Board  
Peace Corps

